

J&T

SHIPPING TO CANADA



From Mexico



Shipping to Canada

This presentation is copyrighted and intended for personal use. Contact our team for a group presentation or authorized copy.

Disclaimer: The information in this presentation, and all Jet Worldwide online content, is for general information only.



 Shipping to Canada

info@jetworldwide.ca

01-514-331-7470



- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



Shipping to Canada

Importer of Record and CARM

Context

1. Importers and owners are required to account for goods imported into Canada. Customs brokers may account for the goods on an importer's or owner's behalf, declaring their client or themselves as the importer of record. A person authorized may account for goods in lieu of the importer or owner and become the importer of record under the Courier Low-Value Shipment Program.
2. The CBSA recognizes customs brokers and persons authorized as authorized agents.
3. To transact business with the CBSA, commercial entities must have a business number (BN) with an import/export account number (RM). Those together identify the importer of record.

Business Registration and CARM

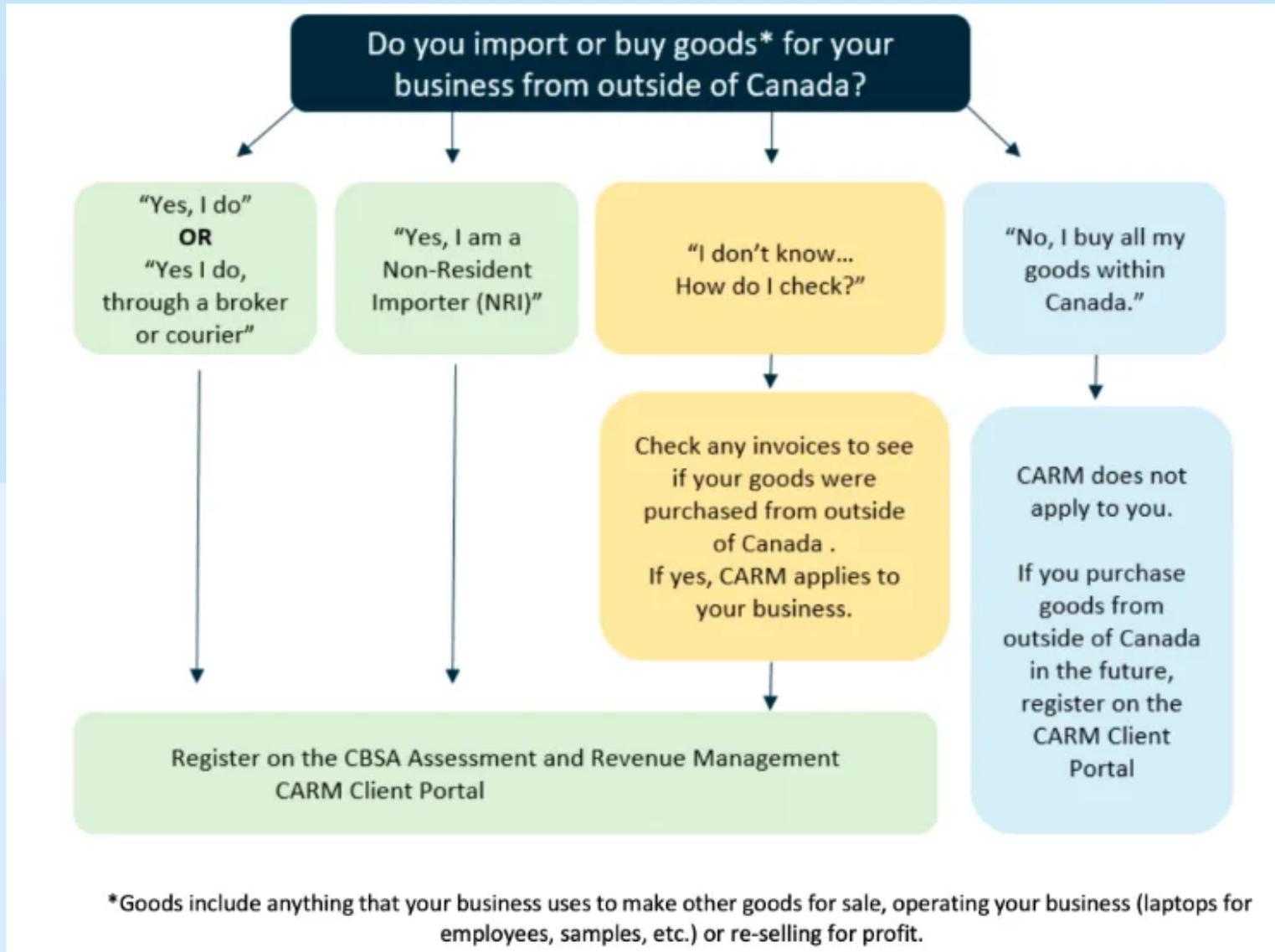
<https://www.cbsa-asfc.gc.ca/services/carm-gcra/import-export-importation-exportation-eng.html> 

Canadian Business Number

Business Number (9 digits)	Identifier as importer or exporter	Unique number (usually 0001)
123456789	RM	1234

Shipping to Canada

CBSA Assessment and Revenue Management



CARM

JET

- Importer of Record and CARM
- **Non-Resident Importer (NRI) Program**
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



Shipping to Canada

Non-Resident Importer/ NRI

The NRI program allows Mexican businesses to get a Canadian Business Number (BN).

Become a non-resident importer and act as your own distributor to Canada.

The requirements include record keeping, posting of a surety bond to benefit from customs release prior to payment of import fees, and reporting.

Note that different methods for determining the value for duty may be necessary for NRI imports.



Visit CBSA website

.... or contact a  [Canadian customs broker](#) or an accounting firm for more information.

- Importer of Record and CARM
- Non-Resident Importer (NRI) Program

- **Commercial Invoice**

- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada

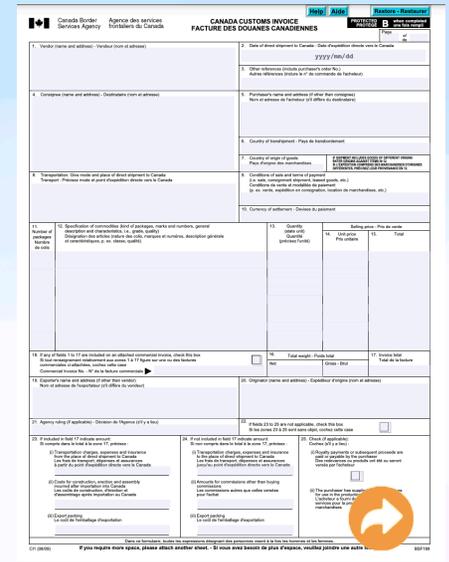
Shipping to Canada

Commercial Invoice / Invoice for Customs

The Most Fundamental of All Documents Necessary for Import!

Necessary data elements include:

- Seller and Consignee full name, address, phone and email
- Detailed description of each item being shipped
- Net and gross weights (net weight excludes packaging)
- Unit and total value (specify currency)
- Shipping Terms and terms of payment
- Date of shipment
- Reference or order number
- Import license (if applicable)
- Freight charges and insurance (C.I.F. Value)



The image shows a sample of a Canada Customs Invoice form. The form is titled "CANADA CUSTOMS INVOICE" and "FACTURE DES DOUANES CANADIENNES". It contains various fields for providing detailed information about the shipment, including sender and consignee details, item descriptions, values, and shipping terms. The form is organized into several sections with numbered boxes for data entry.

Invoice can be via a Canadian Commercial Invoice (CCI) or Commercial invoice that includes necessary data.



- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice

- **Canadian Tariff Classification**

- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



Shipping to Canada

HS Codes

Mexican HS codes versus Canadian HS codes

The main difference between HS codes in Mexico and Canada lies in the additional digits. The first six digits are harmonized globally



https://www.snice.gob.mx/~oracle/SNICE_DOCS/LIGIE-UNIFICADA-27dic23-LIGIE_20240109-20240109.pdf



See link to Canada and Mexican resources for HS lookup:  [Jet's blog on HS Codes](#)

Shipping to Canada

HS Codes

An additional online resource to consider is the Canada Export Development Corporation's Tariff Finder Tool

Visit  [Jet's blog on HS Codes](#)



<https://www.snice.gob.mx/cs/avi/snice/ligie.info22.html>



Canada Export Development Corp



Shipping to Canada

HS Codes

Generic Harmonized System (GHS) to Canada

Canada has a tariff classification process for qualified postal and courier imports. The system may be used in lieu of a more detailed classification. This a great benefit for e-commerce imports.

This gives the option to apply one of three generic Most-Favoured-Nation (MFN) tariff rates. Assessment on “special classification provisions” found in Chapter 98 of Canada’s Customs Tariff.

Tariff Item	MFN Tariff	Preferential Tariff Treatment
9825.10.00	20%	e.g. UST/MT/ CT - Free
9825.20.00	8%	e.g. UST/MT/ CT - Free
9825.30.00	0%	e.g. UST/MT/ CT - Free

Source: CBSA Sept 2021 presentation

Shipping to Canada

HS Codes And Getting an Advance Ruling

Advance Ruling

Importers to Canada can request an advance ruling to verify the correct tariff classification. Request can be made directly to Canadian customs/ CBSA.

 [Jet's blog on HS Codes](#)

- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin

- **Value for Duty**

- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



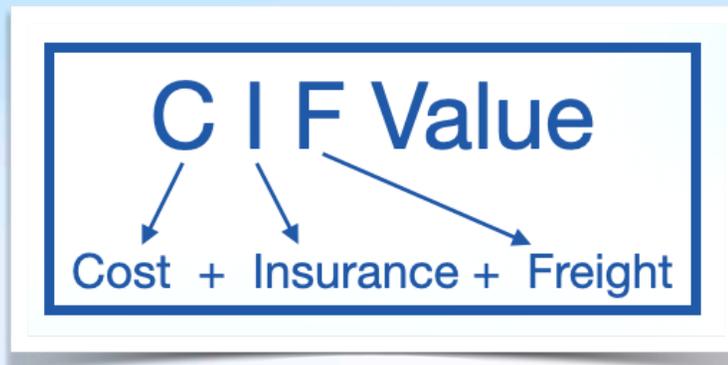
Shipping to Canada

Valuation / Value For Duty

Transaction Value

In the majority of the cases, the correct value to declare at export and import is the “transaction value.” The transaction value is the price paid - or payable - for the goods.

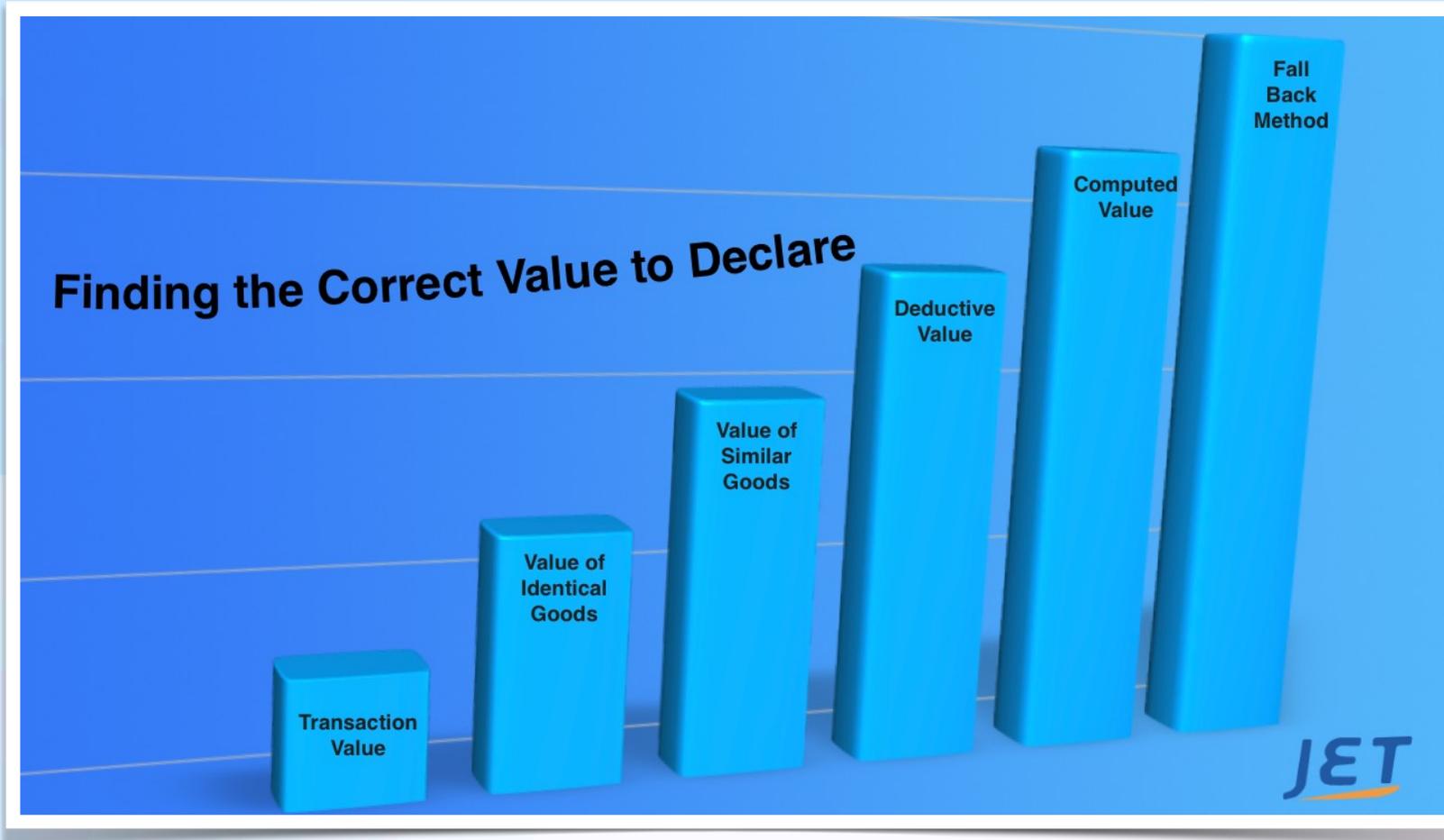
Customs considers the cost shipping and insurance as part of the transaction value (known as CIF value).



Useful information regarding  [declared value and CIF](#)

🇨🇦 Shipping to Canada

Establishing a Value for Importing Goods



Useful information  [declaring value for customs](#)



- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- **Country of Origin**
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



Shipping to Canada

Country of Origin

Just the purchase and shipping an item from Mexico does not grant duty free status to Canada

Shipping from Mexico ≠ Mexican origin goods

To benefit from preferential duty free import to Canada, goods must qualify under the rules of origin under the CETA

All Shipments from Mexico are subject to:

- Standard import processing
- “Most Favoured Nation” / default rate of duty (unless they qualify as originating)
- Restrictions on specific categories including food, drugs and alcohol

Useful information on  from where goods ship versus their country of origin

- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty

Shipping
Mexico

Canada

- **Import Duty and Fees**

- Export Declaration
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping to Canada

Canada's Import Tariffs / Duty

Import Duty is primarily determined by three main factors

- HS Code / tariff classification
 - Country of Origin
- = % Duty

$\% \text{ Duty} \times \text{Value} = \text{Resulting duty assessment}$

* Note that duty is sometimes based on volume, weight or other measurements rather than value

Other Canadian Import Fees

- Federal and Provincial sales tax
- Entry Preparation and related Fees
- Carrier Disbursement Fee

Useful information

 [Canadian import fees](#)

JET

Shipping to Canada

Canada's Import Tariffs / Duty

The default duty for Mexican Imports is the MFN Tariff

Mexican origin goods likely qualify for preferential tariffs

Tariff Item	SS	Description of Goods	Unit of Meas.	MFN Tariff	Applicable Preferential Tariffs
2710.20.10 00	--	-Lubricating oils put up in packings for retail sale	LTR	5%	CCCT,LDCT,GPT,UST, MXT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, KRT, CEUT, UAT, CPTPT, UKT: Free
2710.20.90 00	--	-Other	LTR	Free	CCCT,LDCT,GPT,UST, MXT, CIAT, CT, CRT, IT, NT, SLT, PT, COLT, JT, PAT, HNT, KRT, CEUT, UAT, CPTPT, UKT: Free

Note: The General Tariff rate that applies to goods of this tariff item is the Most-Favoured-Nation Tariff rate.

-Waste oils:

* Note that duty is sometimes based on volume, weight or other measurements rather than value

Useful information 
[Canadian import fees](#)



- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- **Export Declaration**
- Canada-Mexico Free Trade
- Shipping and Logistics

Shipping
Mexico

Canada



Shipping to Canada

Export Declaration Mexico to Canada

When Mexican goods are shipped to another country, an export declaration is necessary. Required information includes

- Commercial invoice for the products
- Certificate of origin (for T-Mec/CUSMA and CPTPP)
- Packing list to identify location of goods within shipment
- Air waybill or bill of lading or courier consignment note



- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- **Canada-Mexico Free Trade**
- Shipping and Logistics

Shipping
Mexico

Canada



🍁 Shipping to Canada

Canadian - Mexican Free Trade

T-Mec / CUSMA

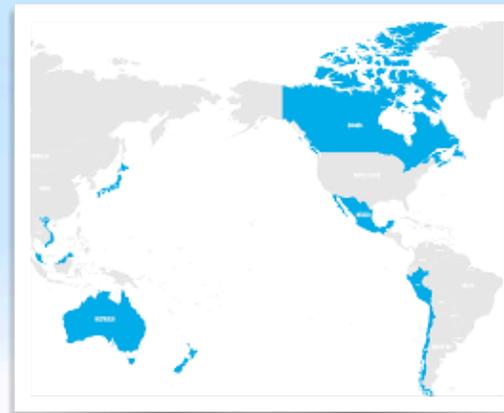


Canada Mexico United States

Concepts to Qualify Goods as Originating

- Regional Value Content (RVC)
- Labor Value Content (LVC)
- De Minimis Rule
- Rules for specific categories of goods

CPTPP



Canada, Australia, Brunei, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, Vietnam

- Importer of Record and CARM
- Non-Resident Importer (NRI) Program
- Commercial Invoice
- Canadian Tariff Classification
- Country of Origin
- Value for Duty
- Import Duty and Fees
- Export Declaration
- Canada-Mexico Free Trade

- **Shipping and Logistics**

Shipping
Mexico

Canada



Shipping to Canada

Shipping Options and processes: Mexico to Canada

For Parcels: Obvious .. and often.. good choices

FedEx, UPS and DHL

- Beware of import fees
- Disbursement fee - prepayment fee - often applies with a minimum charge
- The import fees can be significant as a percentage of the value of the shipment

Local Post

- Best option for individuals shipping personal goods



JET

Shipping to Canada

Best Shipping Modes: To Canada



Contact our team for pricing and support 



Shipping to Canada

Returns and Canadian Logistics

Return Solutions and Logistics Support

A necessary consideration when setting up export processes to a foreign country is management of returns.

- Refused deliveries
- Damaged goods
- Regular product returns
- Receive and reship

Jet Worldwide currently manages Amazon removal order, and return support for overseas companies. Goods ship back via economy air or LCL ocean.



JET



[JetWorldwide.com](https://www.jetworldwide.com)